

A seminar selected for you!

BOND UNIVERSITY 101

Bond University 101 provides an in-depth look at the bond portfolio and how it should be managed to compliment loan, deposit and A/L decisions that community banks make. A financial institution's bond portfolio represents a sizeable portion of a given bank's assets and earnings. Yet, most banks commit a majority of their resources to managing their loan portfolio. Some of the highest performing banks in the country understand that creating a high performing portfolio is directly responsible for their higher ROE, ROA and efficiency ratios. This session will cover the fundamentals that banks can utilize to build and manage a high performing bond portfolio.

DUNCAN-WILLIAMS, INC. PRESENTERS: Geetika Bansal, Senior Market Analyst; Harris Jordan, Municipal Underwriter; Will Justice, Vice President; Zach Justice, Vice President; Jamie Moore, Senior Vice President; Chad McKeithen, Managing Director; Adam Tooley, Senior Vice President

Tuesday, July 18, 2017

IBA Training Center

524 S Second Street, Suite 600

Springfield

217-789-9340



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BOND UNIVERSITY 101

TOPICS

- ▶ Banking & Fixed Income Market Overview
- ▶ Techniques for Building & Managing a High Performing Portfolio
- ▶ Agency Market Overview – Introduction to Volatility, Step-ups, Callables
- ▶ Mortgage Market Overview (CMO, MBS & ACMBS) – The fundamentals of amortizing securities and relevant pre-purchase analyses
- ▶ Corporate & CD Market Overview – Evaluating credit risk
- ▶ Municipal Market Overview – Supply/demand, technicals and credit analysis
- ▶ Putting it all to work – Evaluating the overall portfolio and seizing opportunities for incremental improvement through restructuring, liquidity and performance decisions. Before and after examples will be provided.

OBJECTIVES

- At the conclusion of this seminar, participants should be able to:
- ▶ Build and manage a high performing portfolio from the ground up
 - ▶ Better understand each major security sector and how the reward-to-risk metric can be utilized as a pre-purchase tool
 - ▶ Utilize specific bond portfolio strategies that will create higher performance

ATTENDEE PROFILE

Chief Financial Officers, Chief Risk Officers, Financial Managers, and any other staff involved in asset/liability management

EARN CONTINUING EDUCATION CREDITS

CPE (CPAs) 7

FEE PER PERSON (LUNCH PROVIDED)

Member \$239

Nonmember \$409

REGISTRATION

8:30 am | Program 9:00-4:00 pm

For more information, visit ilbanker.com or connect with Bob Anderson, banderson@ilbanker.com | 800-783-2265



IBA/AIB Financial Education Services

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Springfield IL 62701

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Return completed form to 217-789-5410 (f) or mailed to: Illinois Bankers Association,
PO Box 19237, Springfield, IL 62794-9237

Confirmation will be sent 7-10 days in advance of the program via e-mail.
Need Assistance? Contact the IBA at 217-789-9340 or 800-783-2265.

Name of Program _____

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