

A seminar selected for you!

SECURED LENDING IN ILLINOIS

This proactive seminar will present a thorough overview of commercial loan documentation with an emphasis on secured transactions in Illinois. To ensure that all staff involved in the preparation of loan documents have a thorough understanding of the requirements, this well-received seminar provides the fundamental training needed by all document preparers and reviewers.

PRESENTER: David Osburn, Founder, Osburn & Associates, LLC

Thursday, July 13, 2017

IBA Training Center
524 S Second Street, Suite 600
Springfield
217-789-9340

Friday, July 14, 2017

Lewis University
1111 West 22nd Street, Suite 700
Oak Brook
630-573-1740



RESERVE YOUR SEAT

ilbanker.com | 217-789-9340

PAYMENT OPTIONS: Credit Card, Check or Pay Later



SECURED LENDING IN ILLINOIS

TOPICS

- ▶ Basic business structure, loan structure, and loan support with a review of secured loan documentation including promissory notes
- ▶ Business loan agreements, security agreements, UCC financing statements (Article 9, including Illinois application), Small Business Jobs Act certificates, and other supporting documents including corporate resolutions, guarantees, and Reg B notices
- ▶ Commercial & Industrial (C&I) lending including documenting secured working capital lines, ABL facilities, and equipment financing (loans/leases)
- ▶ Borrowing Base Certificate (BBC) and the valuation and quality of accounts receivable, inventory and equipment
- ▶ BSA Loan Rating Matrix, Collateral Rating Matrix, and C&I Borrower Rating Matrix
- ▶ Comprehensive loan documentation case study

OBJECTIVES

- At the conclusion of this seminar, participants should be able to:
- ▶ Better understand secured commercial loan documentation in Illinois
 - ▶ Better understand business structure, loan structure, and loan support
 - ▶ Better understand secured loan documentation including promissory notes, security agreements, and guarantees
 - ▶ Better understand C&I lending
 - ▶ Better understand Loan, Collateral, and Borrower Matrixes

ATTENDEE PROFILE

Commercial lenders, credit analysts, loan documentation specialists, relationship managers, branch managers, private bankers, and business development officers

EARN CONTINUING EDUCATION CREDITS

CPE (CPAs) 7

FEE PER PERSON (LUNCH PROVIDED)

Member \$239

Nonmember \$409

REGISTRATION

8:30 am | Program 9:00-4:00 pm

For more information, visit ilbanker.com or connect with Bob Anderson, banderson@ilbanker.com | 800-783-2265



IBA/AIB Financial Education Services

524 S Second Street, Suite 600
Springfield IL 62701

ADDRESS SERVICE REQUESTED

NONPROFIT
ORGANIZATION
U.S. POSTAGE
PAID
PERMIT #137
SPRINGFIELD IL



IBA Registration Form

Return completed form to 217-789-5410 (f) or mailed to: Illinois Bankers Association, PO Box 19237, Springfield, IL 62794-9237

Confirmation will be sent 7-10 days in advance of the program via e-mail.
Need Assistance? Contact the IBA at 217-789-9340 or 800-783-2265.

Name of Program _____

Date / Location _____

Attendee #1 _____

Title _____

E-mail _____

Required for registration confirmation

Attendee #2 _____

Title _____

E-mail _____

Required for registration confirmation

Institution/Company _____

Address _____

City, State, Zip _____

Phone _____

PAYMENT OPTIONS

Pay Later Visa MasterCard American Express Discover

Check payable to **Financial Education Services**
Illinois Bankers Association, P. O. Box 19237, Springfield, IL 62794-9237

Card Number _____

Expiration Date _____

Cardholder's Name _____

Cardholder's Signature _____

Billing Address (if different from above) _____

City / State / Zip _____