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Publications / Textbooks

IBA Annual Bank Directory features the profiles of every state and nationally chartered bank in Illinois, including address, phone number, holding company affiliation, lead bank indication, balance sheet data, MICR numbers, wire numbers, key bank officers, bank directors, and branch office location information. Available in January

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Illinois Guide to Bank Record Retention ('13/'14) provides a federal and Illinois schedule of records and suggested policy and procedures to help guide you.

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Legal Holiday Closing Signs (English or English/Spanish) make sure that your customers are made aware of the bank's observed holidays. Each static cling sign is bright, easy-to-read, professional looking and easily adheres to glass. Each set includes 10 signs for the legal holiday schedule for banks in Illinois.

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To order textbooks: 800-878-2265 | ilbanker.com | IBA/AIB FES, 194 East Delaware Place, Ste. 500, Chicago, IL 60611

* Used with either Self Study and/or Online Instructor-Led courses

□ Analyzing Financial Statements, 8th Ed*

Provides the skills a lender needs to conduct a comprehensive and effective financial analysis of a business borrower. Clearly illustrates each step required in reviewing the financial statements provided by loan applicants to determine whether a borrower can repay debt to your institution. Realistic case studies and practical application exercises provide hands-on experience in analyzing income statements, balance sheets, and tax forms.

Quantity _____ \$95 M / \$135 NM ebook or text

□ Commercial Lending*

A companion text to Analyzing Financial Statements, covers nonfinancial issues and risks, negotiating and finalizing conditions of a loan request, plus the problems that can occur during the monitoring of the loan over its repayment term. Analyzing Financial Statements is a recommended prerequisite.

Quantity _____ \$95 M / \$135 NM ebook or text

□ Consumer Lending, 7th Ed*

Covers the essentials of the consumer lending business today and explains the important and relevant features, processes, and laws. Students taking Consumer Lending will learn the features and benefits of consumer loan products and operations, including closed-end and open-end loans, direct and indirect lending, and secured lending. The textbook traces the consumer lending process from generating and processing loan applications to loan closing, documentation, collection, and recovery. It also reviews the credit investigation, loan evaluation, and decision-making processes. Students will develop a greater understanding for customer relationship building as well as the laws and regulations that affect lending.

Quantity _____ \$95 M / \$135 NM ebook or text

□ Economics: Fundamentals for Financial Service Providers, 4th Ed*

An introduction to economic principles with a focus on how those principles relate to the financial services industry. It provides students with an understanding of economic principles necessary to interpret economic news, apply economic principles to their work, and appreciate the many ways economics affects their lives.

Quantity _____ \$80 M / \$120 NM ebook or text

□ Law & Banking*, 7th Ed

Your legal aid for the fundamentals of banking law, this highly informative and newly revised Law and Banking textbook explains and illustrates the basic principles of law and specific laws that affect the business of banking. You will learn the fundamentals of banking law pertaining to the various areas of banking, from check negotiation to lending to bank safety and soundness.

Quantity _____ \$89 M / \$130 NM text

□ Marketing Financial Services, 7th Ed*

An excellent for the beginning marketer, seasoned bankers new to marketing, and experienced marketers new to banking. The book stays true to basic marketing concepts, yet positions itself firmly as a resource tool specifically for bank marketers.

Quantity _____ \$75 M / \$119 NM text

□ Money & Banking*, 6th Ed

Explores the important function of money in our modern economy and as the raw material in banking. It explains also the pivotal role of the banking system in implementing monetary policy and reaching economic goals. In addition to supporting the course, the Money & Banking textbook is a great reference tool about the basic functions of money, markets, and financial systems. Money & Banking provides well-constructed chapters with content bankers need to know and features to make learning easy.

Quantity _____ \$70 M / \$89 NM text

□ Principles of Banking, 11th Ed*

Recognized as the most comprehensive introduction to the banking industry for over 40 years, AIB Principles of Banking presents an overview of the fundamentals of banking, along with contemporary issues and developments in the industry today.

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□ Quick Ref. Guide to Banking Regulations, 10th Ed

This guide covers all the legal and regulatory changes through August 2012, including the elimination of Regulation AA and a comprehensive overview of the new UDAAP. The new Guide addresses the new "abusive" standard under the CFPB's Title X. It provides overviews of each major banking law and regulation and includes a glossary of relevant compliance terms. Whether you're a banker, bank director, attorney or consultant, the Guide will be your accurate, plain-English resource on more than 30 laws and regs—from B to Z.

Quantity _____ \$69 M / \$99 NM reference guide

Quantity _____ \$325 M / \$465 NM ebook

□ Today's Teller: Developing Basic Skills

Revised in 2011, this is a solid basis for a new teller training program and can be used to supplement bank-developed content. Bank specific products, policies and procedures can be taught after covering the role of the teller in the business of banking, and everyday tasks like how to handle checks, handle cash, process transactions, and balance cash at the end of the day.

Quantity _____ \$59 M / \$89 NM text

□ Wealth Advisory and Personal Trust Series, 2015

The four workbooks in this series are one of the most comprehensive resource guides for trust professionals. They offer exceptional preparation that can help candidates planning to sit for the Certified Trust and Financial Advisor (CTFA) exam. Each section in every workbook has chapter review questions and answers, a sample test and answers, and a list of additional resources on the Internet and in print. These workbooks are currently being updated to reflect updates and introduce new legislative initiatives.

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